

Position Title: Supply Chain Manager		
Date Created: 18/04/2018	Location: Smithfield, NSW	Department: Operations
Reports to: General Manager	Travel Required: Some interstate and international travel	Supervisory Responsibility: Yes

Overview:

The Supply Chain Manager in close association with the different Function leaders is responsible for leading the Supply Chain and Procurement functions across Liquip International. While working independently and as part of the OPW Cargo division, performs Supply Chain activities, which may include Best Value Country (BVC) Supplier evaluation, qualification and onboarding, leading and coaching Productivity savings projects, support of demand planning, supply planning, inventory management, sourcing, sourcing support, and transactional.

He/she will collect and analyse relevant internal and external data to identify cost reduction opportunities and supply chain efficiencies to generate synergies and to drive improvements whilst optimizing supply chain and manufacturing operations. He/she will assist in the completion of make-buy studies, update Plan For Every Part (PFEP) data and planning, and support the Product Road map, Best Value Country and Continuous improvement initiatives of OPW and Dover.

The candidate for this role will work actively with both external and internal suppliers and customers in identifying and developing opportunities that will enhance Liquip's current supply chain capability and efficiency. This is a senior position and the successful applicant will be a key member of the Liquip Senior Leadership Team.

A critical role within the operations organisation with a major focus on meeting customer delivery schedules, whilst focusing on maintaining optimal inventory levels, whilst driving up stock turns and reducing working capital.

Primary Roles and Responsibilities

- Critical to the role will be the delivery of effective and efficient supply chain solutions considering Best Value Country sourcing (BVC), working with OPW Global Sourcing specialists in country to meet the delivery needs & working capital needs of the business. Maximisation of BVC spend while minimising transportation costs where possible.
- Works closely with planning, customer service, product design, quality and manufacturing teams to ensure:-
 - Customer OTD metrics are met
 - Compliance to ISO9001:2015
- Where necessary, identifies, assesses, evaluates and selects strategic suppliers in and around manufacturing locations and in BVC (Best Value Country) regions. Optimises existing supply base to account for the need for local "overflow" suppliers and align suppliers locally and BVC
- Developing a purchasing team that enables revenue and profit growth, improving critical Vendors "Supply in Full on Time" metrics and managing lead time accuracy within Oracle. The activities of the Supply Chain Manager should be customer-centred and focused on supporting its internal and external customers.
- Creating a culture of negotiation with local and import suppliers always looking for an opportunity to improve cost and lead-time
- Provide leadership and support to Operations, Finance, Engineering, Planning and Global Sourcing in support of local, global and/or regional sourcing strategies and cost savings initiatives such as 'Product Road Map & Product Rationalisation' initiatives focusing on OPW/Dover product rationalisation, cost reductions/process improvements, driving business unit costing and variance analyses.
- Works with manufacturing and marketing on the decisions resulting from PFEP data, planning and supports preparation of commodity strategies and product rationalisation as required.

- Establishing a strong network with Liquip's key and critical suppliers to achieve company objectives, establishing SIFOT delivery metrics and holding suppliers accountable to delivery.
- Develops "Make vs Buy" and "Buy vs Make" analysis, facilitating business decisions for 'outsourcing', tooling investments and significant sourcing changes.
- Analyse data to identify opportunities for cost reduction and supply chain efficiencies providing monthly productivity efficiency results to finance.
- Drives collaboration internally with project stake holders to include manufacturing, engineering, quality, planning and sourcing in order to make decisions on specific business cases / part families
- Supporting the sales team by providing costing simulation for quotation and business tendering for quotation purposes.
- Manages supplier relationships through contracts management, visitation and periodic reviews to enrich business relationships
- Establishes extended supply chain best practices through stocking programs and warehousing to reduce lead times and mitigate supply risk
- Works with suppliers to identify and suggest VA/VE cost reduction improvements and working capital opportunities.
- Works with Finance to undertake annual Frozen cost roll up, to manage currency and landed cost impact identifying significant cost increase gaps, ensuring accuracy of data
- Supports the establishment of a workplace which ensures each employee is working in a safe environment.
- Identifying emerging trends and partnering with internal customers such as the Operations Supply & Demand Manager to create value and synergies across the organization.
- Build strong network within OPW Sourcing and materials management.
- Maintain a high ethical standard, adhere to laws and corporate policies and procedures, including Delegation of Authority, Decision Authority, and all sourcing policies such as Ethical Conduct, Conflict of Interest, etc.

Qualifications/Requirements:

- The successful candidate will have at least 5 years' experience in Manufacturing and Supply Chain / Procurement roles with demonstrated success in leading breakthrough improvement initiatives including value add and lean principles such as Kanban.
- The candidate will demonstrate experience in Total Supply Chain Management (End to End) improvement initiatives
- A degree in Supply Chain and or manufacturing discipline or working to achieve qualifications

Desired Characteristics, Competence and Capabilities:

- Cultural experience with low cost sourcing countries such as China and experience with effectively dealing with offshore supply and contract arrangements.
- Oracle experience desirable
- Versatile, flexible and able to work in a dynamic changing environment with multiple priorities, actively promoting synergies across the OPW/Dover corporation
- Passionate about meeting customer delivery schedules, with a high attention to detail
- Excellent communication skills both verbally and written
- Possess a working understanding of leadership principles and management best practice.
- Ability to build a high performance team who can operate efficiently, effectively, productively and cost effectively.
- Be personally energetic, dynamic, positive, enthusiastic and possess the ability to think laterally and act through reasoned decision making.
- Possess the ability to implement and manage change in the business.